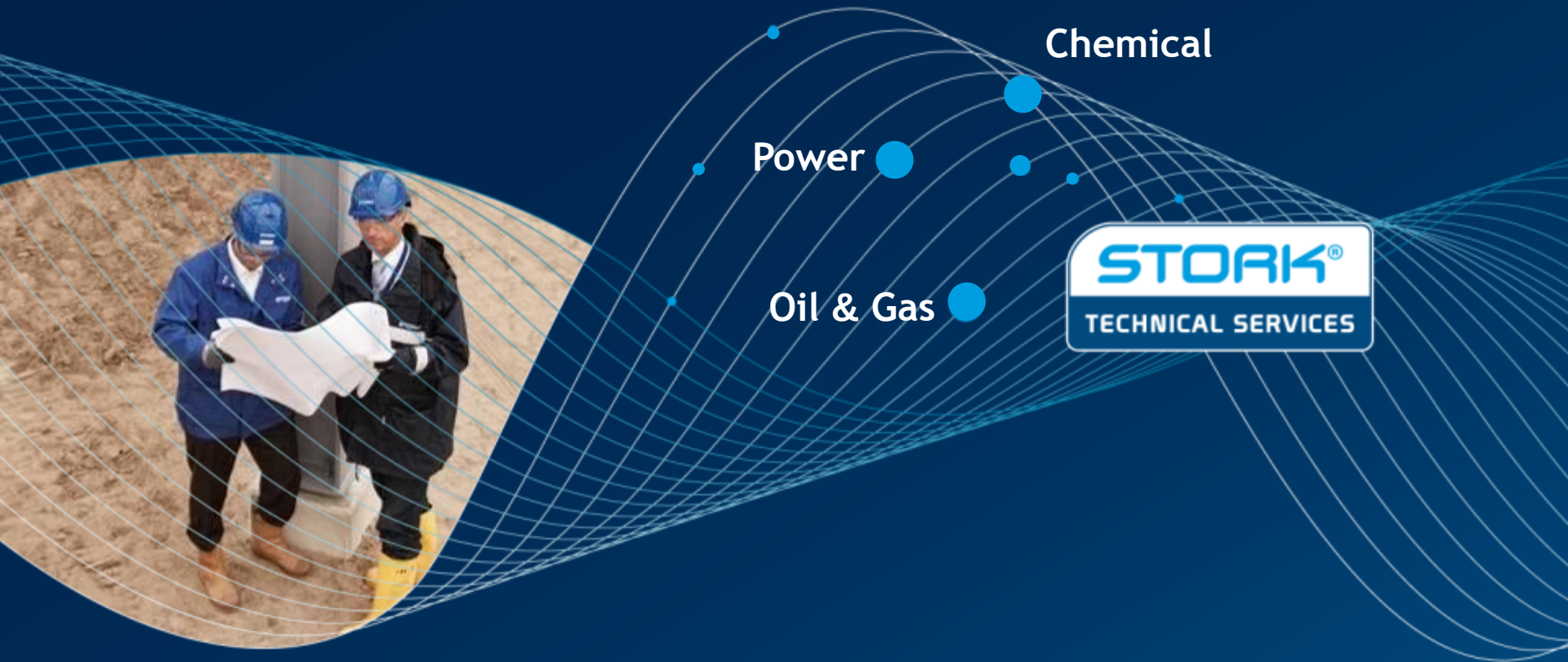


Stork Technical Services

Corporate presentation



Chemical

Power

Oil & Gas



REACH

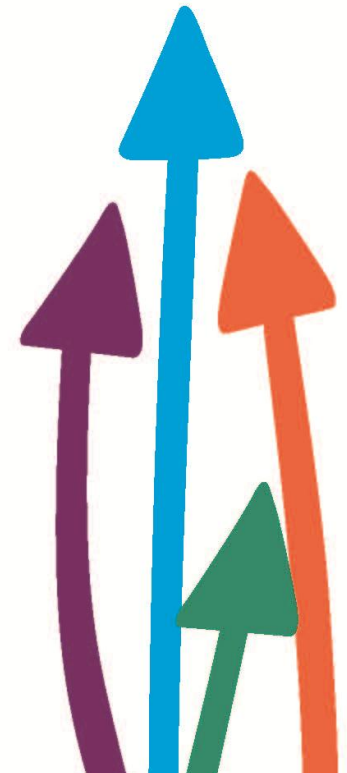
IMPROVING
HSEQ
TOGETHER



www.storktechnicalservices.com/reach

on the agenda

- **what is REACH?**
- **measuring success**
- **how REACH works**
- **management leadership**
- **empowering everyone**
- **improving performance**
- **sharing information**
- **recognising improvement**
- **sustaining improvement**



We are



Stork Technical Services



Vision

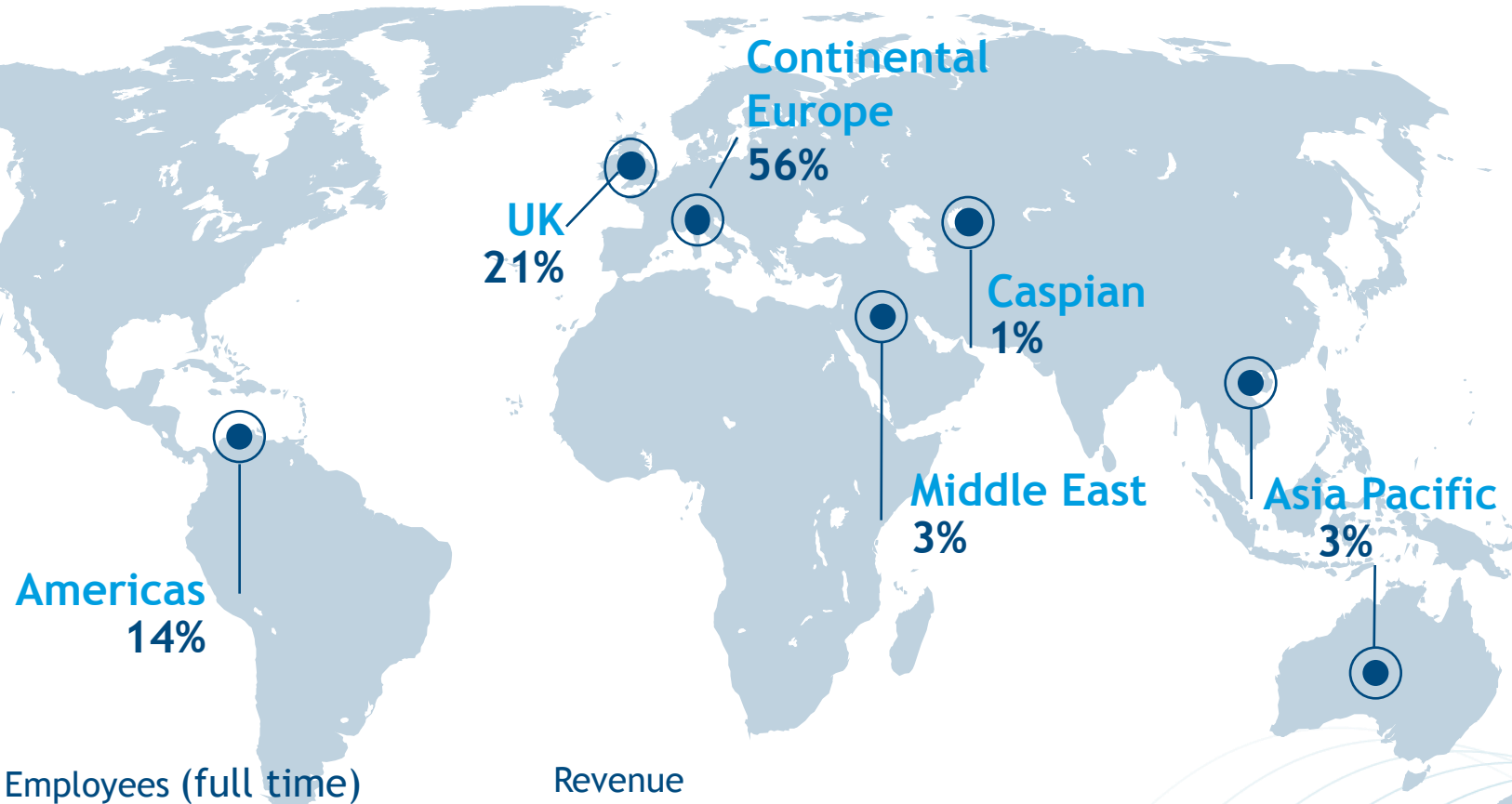
To be the leading global provider of knowledge based asset integrity management services focusing on the Oil & Gas, Power and Chemical Sectors

Mission

Stork Technical services will help its customers reduce risk, assure safety and improve environmental performance. We will enhance their profits through innovative solutions and integrating 'Thinking and Doing'

Stork Technical Services Worldwide

(incl. RBG)



Employees (full time)

14,500

Revenue

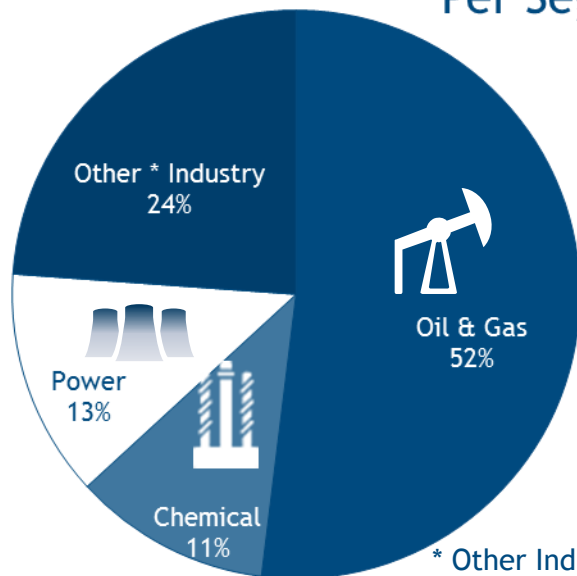
€ 1.3 billion

Markets

Stork Technical Services provides knowledge based asset integrity management services focusing on the Oil & Gas, Power and Chemical Sectors

STS + RBG Turnover
Per Segment 2010

Total € 1.3BN



* Other Industries include: Food and Liquids; Metals; Logistics and Infrastructure



Brief History of STS

Active in manufacturing and servicing of industrial production equipment since 1827



- Stork's history dates back to 1827 with the establishment of "Werkspoor" in the Netherlands
- Stork itself was founded in 1868, and in 1954 Stork and Werkspoor merged into "Verenigde Machinefabrieken N.V." (VMF N.V.) (in '92 changed into Stork N.V.)
- From an initial focus on heavy capital goods, Stork transformed itself into a manufacturer of lighter industrial production equipment for niche markets and a technical services provider

RBG Acquisition

One leading global player that can assure asset integrity through “Thinking” and deliver asset integrity through “Doing”

Utrecht, May 16th 2011

Stork Technical Services and Arle announced the acquisition of RBG Limited, the UK based supplier of inspect, assess and repair services to the global energy industry.



CEO Doug Meikle:

“RBG is a solid and well-structured business with a history of strong performance. RBG’s talented employees and strong client relationships align well with Stork Technical Services’ strategy of partnering with our clients by listening, thinking and doing”

What customers tell us forms the basis of our strategy



Our strategy is based on market analysis and customer feedback of their needs

Clients express the need to consistency

Same quality, professionalism and contracts, everywhere

From regional,
to country,
to global contracts

Assurance of consistent professionalism,
wherever you are...



ONE Stork; *serving global customers globally*

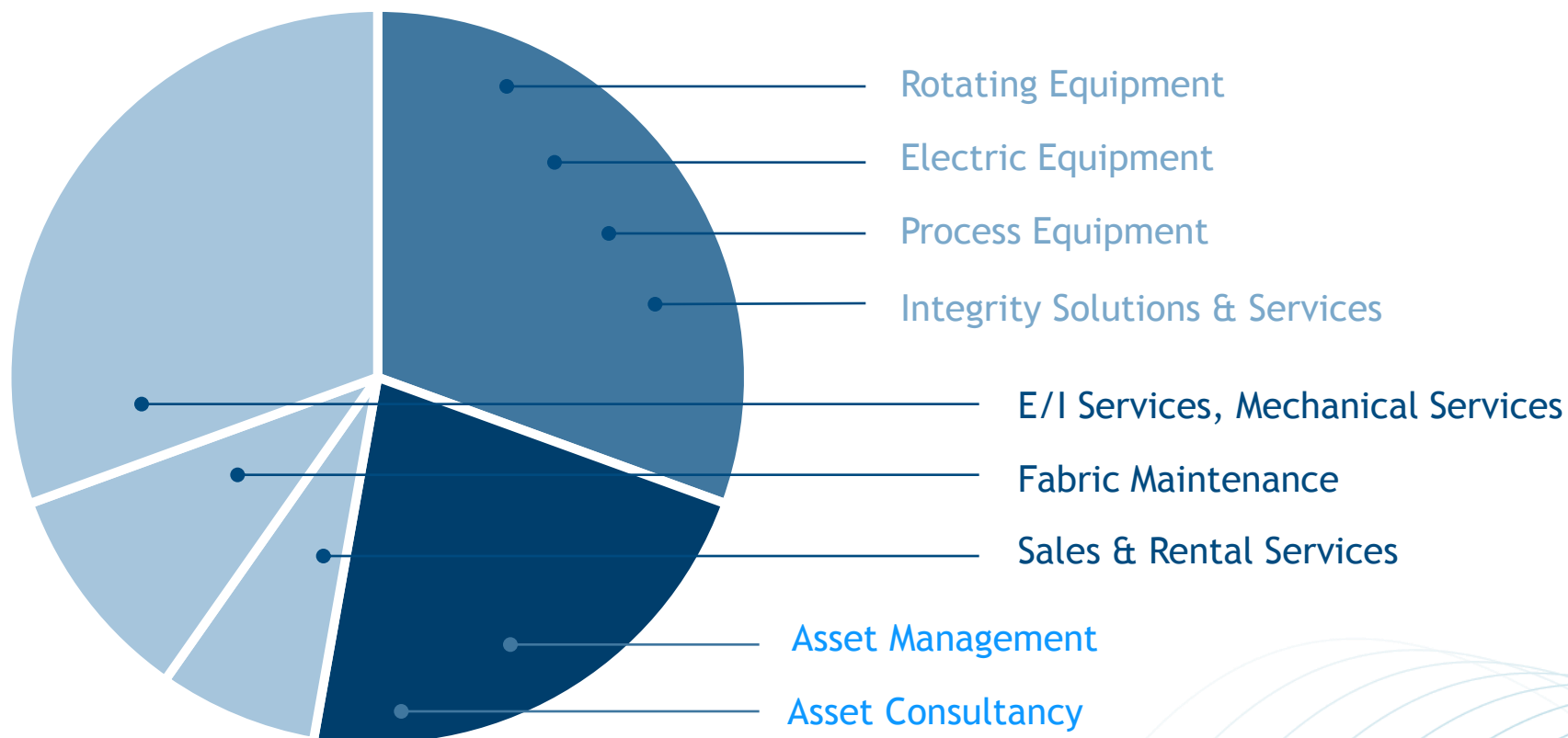
ONE Stork, ONE Operating Model

An organizational structure that can manage global safety, competence, consistency and quality. It allows us to deliver a uniquely broad and deep MMO service.

	Continental Europe	UK & West Africa	Middle East, Asia Pacific & Caspian	Americas
	Marketing & Sales			
ASSET INTEGRITY	Asset Consultancy			
	Asset Management			
SOLUTIONS	Rotating Equipment			
	Electric Equipment			
	Process Equipment			
	Integrity Solutions & Services			
	Sales & Rental Services			
	Mechanical Services			
	E/I Services			
	Fabric Maintenance			

Our Business Lines

● Solutions ● Asset Integrity ● Regional Services



This Operating Model allows STS to offer:

- Full dedication to customer goals
- Flexibility to meet customer needs
- A true collaborative approach with the customer
- The best workforce within a variety of technical disciplines
- Uncompromising safety
- Sustainability
- Integrity and reliability
- Best of class asset optimization and methodologies
- Understanding of customer values and cultures

Stork Technical Services Offerings:

More and more money is being spent on receiving data but not receiving any assurance on the integrity of assets. Meanwhile - costs increase.

Asset Integrity Assurance provides the confidence in the integrity of the infrastructure with minimum interruption to production.

STS provides not only a technical, but also a financial solution. By doing this the customer can become more energy efficient with no cash to spend on it.

Making your business more energy efficient is not only environmentally friendly, it's smart business



High Level Service Offering

STS is a mid-tier provider of generic and specialist maintenance services for the Oil & Gas, Power and Process & Chemical industries

Service Offering	Examples
Inspect, Assess, Repair	• Maintenance innovation centre • Maintenance advice and implementation • Training and coaching
Stop & Turnaround Management	• Project management • Knowledge management • Modifications
Relocations & Decommissioning	• Project management • Dismantling, Transportation • Reassembly or removal
Equipment Service & Overhaul	• Extended work bench • Turbo services/turbo blading • Gear boxes, e-motors, high voltage systems, etc.
Inspection Services	• Outsourcing of central maintenance departments • 24/7 call-out services • Maintenance guidance and control
Mechanical & Electrical Installation	• General maintenance services (Mechanical, Electrical, Instrumentation)

Our People

- Our people think and do
- Our people put safety first
- Our people work in teams
- Our people are customer focused
- Our people are result driven



Our Projects

Power



Oil & Gas



Chemical



Great performance from a technical / commercial point of view as well as in the areas of workplace safety and environmental protection.

Mr. Herzog- RWE

Focus on Operational Excellence

Essent AMERCENTRALE - The Netherlands

Essent

Part of the international RWE Group, Essent is the largest energy company in the Netherlands, providing private and business customers with gas, electricity, heat and energy services.

Deliverable

- Broad range of maintenance works (5yrs)
- Shutdown of Amer-8 (early 2011)
- Static Equipment services
- Rotating Equipment Services
- EMRA (electrical, measurement, control and automation technology)

Amer-8

Essent's Amer-8 plant (645 MW) is the larger of two units making up the Amercentrale power station (total 1245 MW), which supplies a large part of the south of the Netherlands with electricity. The plant has been in operation since 1980.

Added value

- Long term cost reduction
- Optimized asset performance
- Integrated daily maintenance & shut downs

A photograph of an industrial facility, likely a refinery or chemical plant. In the foreground, there are several large, horizontal, insulated pipes. In the background, there are more complex structures, including vertical storage tanks and a network of pipes and scaffolding. The sky is overcast with grey clouds.

We need partners who don't
just know how to work together,
but who also have their own
organization in shape

Johan de Haan - Asset Manager at NAM

NAM selects Stork GLT once again

GLT and GLT PLUS - Slochteren The Netherlands

The project

Huge gas reserves were discovered in Slochteren in 1959. One of the world's largest gas fields - 2800 billion cubic metres. The field is now 60 percent exhausted but NAM expects to be able to produce gas from the field for the next 50 years. Renovation of the Groningen gas field commenced in 1997.

How?

All production equipment was renewed, modernized and extended by the addition of compressors and advanced process control systems. The total project - to ensure continued gas production from the Groningen field in the coming decades - involved an investment of approximately 2 billion Euro.

Deliverable

- In-mass renovation
- Engineering
- Construction
- Program Management
- Maintenance and Management & Execution
- Modifications

Added value:

- Partnership
- Fast mobilization (regional services)
- One single point of contact
- Integrated Thinking and Doing
- Maintenance and services on demand

A photograph of an industrial facility, likely a refinery or chemical plant. A large, curved, silver-colored metal pipe dominates the left side of the frame. In the background, two workers in blue uniforms and hard hats stand on a metal platform or walkway. The sky is clear and blue.

**We've completed
a mega-job together
in just eight months**
Gert Jan de Geus - COO of OCI Nitrogen

“Stork has proven experience with major relocation projects”

Gert Jan de Geus - COO of OCI Nitrogen

OCI Nitrogen

OCI Nitrogen, consisting of OCI Agro and OCI Melamine (two former DSM divisions) is Europe's second-largest nitrate producer and world's largest manufacturer of melamine. OCI Nitrogen produces artificial fertilizer for agriculture and melamine. The latter is used in products like particle board and plates.

How?

Commenced with preparations months in advance; risk analysis and transport planning. Preparation (new location) for the plant, including the infrastructure and foundation. January 2010: Disassembly and transport to the new location, clean up and assembly. Mechanical completion on 31 July 2010.

Deliverable

- Relocation of the nitric acid 5 plant of OCI Nitrogen
- Dismantling/engineering/work preparation and Risk Analysis
- Rebuilding/Back in production (+ improved production)

Added value:

- Highly experienced in relocation projects
- Deep expertise in petrochemical segment
- Competitive pricing
- Thinking and Doing for the customer
- Flexible

ONE Stork, Servicing global customers globally



From multiple islands of excellence, ONE Stork delivers one common service to our customers around the globe.

We are dedicated to continuity by sharing the responsibility and integrate the way of working.

We do not deliver hours, we deliver results

More information?

www.storktechnicalservices.com



Thinking and Doing

In Asset Integrity Management